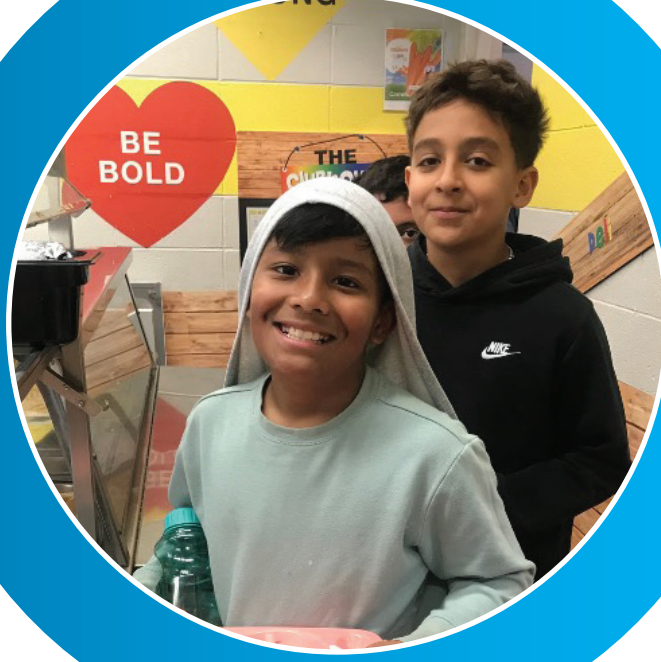


# STUDENTS FIRST

## EXECUTIVE OVERVIEW



March 26, 2025

Aaron Bredenkamp  
Assistant Superintendent of Business  
Ralston Public Schools  
8545 Park Drive  
Ralston, NE 68127

Dear Mr. Bredenkamp and the Selection Committee:

Sodexo has proudly served the Ralston Public Schools since 2010. Our mission is to create a better tomorrow through food that fosters togetherness, well-being, and sustainability. This document outlines the key pillars of our proposal to continue this partnership and enhance our service delivery.

This white paper offers a clear and concise overview. For more comprehensive details about our services, please refer to our full proposal.

Thank you for your time and consideration. We look forward to the opportunity to collaborate with you.

Warm regards,



Allan Collins  
Regional Vice President

# United in Purpose. Future Ready. Driving Forward Your Vision.

Sodexo has proudly served Ralston Public Schools since 2010. Our mission is to create a better tomorrow through food that fosters togetherness, well-being, and sustainability. This white paper outlines the key pillars of our proposal to continue this partnership and enhance our service delivery.

## KEY PILLARS OF OUR PROPOSAL

### SYNERGY AND SIMPLICITY



Sodexo aims to accelerate the delivery of the district's vision through impactful communication and community engagement. By streamlining processes and fostering collaboration, we seek to create a unified approach that benefits students, staff, and the wider community.

### NOURISHMENT



Our commitment to providing nutritious, responsibly sourced food is unwavering. We aim to cater to the evolving needs and preferences of students with a focus on sustainability. This includes introducing plant-based menus and implementing waste reduction measures to minimize our environmental footprint.

### COMMUNITY



Fostering a sense of belonging and inclusion is at the heart of our approach. Sodexo aligns its efforts with the Good Food Purchasing Program to ensure that our initiatives resonate with the values and expectations of the community. We aim to create environments where students feel connected and valued. We source high-quality ingredients from local vendors. Supporting local businesses ensures fresh and superior ingredients and community engagement.

### ENGAGEMENT



Creating vibrant environments is essential to encourage student involvement and citizenship. Enhanced communication and support strategies will be implemented to ensure that students are actively engaged in their school experience. We believe that a supportive and interactive environment is crucial for student success. Cutting-edge solutions like Peak Performance, Botrista and Babylon Gardens ensure active student engagements and drive Ralston School District participation.

### PARTNERSHIP AND ACCOUNTABILITY



Sodexo is dedicated to aligning with the district's goals. We offer competitive pricing, cost-effective management, and value-added offerings to ensure that our partnership remains mutually beneficial. To ensure the achievement of our goals and key performance indicators, Sodexo proposes new Service Level Agreements (SLAs). These agreements will hold us accountable and provide a clear framework for measuring our success and making continuous improvements.

# CONCLUSION

Sodexo’s commitment to Ralston Public Schools is rooted in our shared vision for a better tomorrow. Through our focus on synergy, nourishment, community, engagement, partnership, and accountability, we aim to create a positive and lasting impact on the lives of students and the community. We look forward to continuing our partnership and achieving great success together.

# FINANCIALS

GROSS FIXED PRICE PER MEAL			
	BREAKFAST	LUNCH	A LA CARTE
Gross Fixed Price	\$2.220	\$2.396	\$2.396

**Please note: This is your gross fixed price per meal. Your monthly invoice will include commodity credits reducing the gross fixed price. Total annual commodities for 2025/2026 will be \$170,757.**

GUARANTEE SCENARIOS			
OPTION 1: \$0.05 INCREASE	OPTION 2: \$0.10 INCREASE	OPTION 3: \$0.15 INCREASE	OPTION 4: SODEXO RECOMMENDATION
\$0.05 Increase Breakfast \$0.05 Increase Lunch	\$0.10 Increase Breakfast \$0.10 Increase Lunch	\$0.15 Increase Breakfast \$0.15 Increase Lunch	\$0.10 Increase Breakfast \$0.05 Increase Lunch
\$224,485 GUARANTEE	\$232,939 GUARANTEE	\$241,393 GUARANTEE	\$227,073 GUARANTEE

HIGHLIGHTED PROPOSAL BENEFITS

Your current Child Nutrition General Manager Judy Kyle will continue as the leader at Ralston Public Schools.

All national and regional resources who support you are provided at no charge to the District.

The above fixed price per meal illustrates our commitment to maximizing student participation through increased engagement activities. It is reliant on continued collaboration and partnership with the District in finding new ways to serve more students, leveraging all available programs such as Provision 2.

Sodexo will help the district promote the free & reduced application process which may lead to increased participation. The goal is to provide free meals to ensure students thrive with quality nutritious food. See Meal Value Plan details in Section J.

Our fixed price does not reduce food spend or reduce customer service levels under District Manager Bob Snowden and General Manager Judy Kyle’s consistent leadership , we are able to grow through serving more students.



